

VETERINARY ANGEL NETWORK FOR ENTREPRENEURS

www.VANE.vet | Natalie@vane.vet

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VANE Welcomes Its 100th Member: A Milestone for Smart Capital in Animal Health

The only U.S. angel group dedicated exclusively to animal health now brings 100 experts, 100 lenses, and 100 networks to early-stage innovation

The Veterinary Angel Network for Entrepreneurs (VANE) today announced that it has welcomed its 100th member, marking a milestone for the only U.S. angel group dedicated exclusively to animal health. Founded in 2021, VANE has grown into a national community of veterinarians, scientists, founders, and animal health executives who invest individually in early-stage companies shaping the future of veterinary medicine.

The milestone comes at a critical time for the industry. Promising early-stage animal health companies routinely struggle to find investors who understand the realities of veterinary medicine, and traditional investors often overlook the nuances that determine whether an innovation will work in practice. Before venture capital enters the picture, angel investors who know this industry from the inside can make the difference between a breakthrough idea dying on the vine and one that transforms how we care for animals.

That is the gap VANE was built to close, and it is why the organization talks about smart capital rather than simply capital. Smart capital has little to do with the size of any single check. It has everything to do with what surrounds the money: the questions, lived experience, pattern recognition built over decades, and the willingness to do the work alongside a founder.

"When one of our members writes a check, a founder receives far more than a financial boost," said Natalie Marks, DVM, CEO of VANE. "They receive a community of 100 experts who have stood in the exam room, sat in the boardroom, and built companies in this industry. Animal health is not a sector you can parachute into. It rewards context, experience, and the people who know what they are looking at when a deal crosses the table. Our first 100 members prove what happens when the people who know this industry best invest in its future."

VANE is marking the achievement with SMART CAPITAL x 100, a celebration of what the milestone means for founders: 100 experts strengthening every diligence round, 100 lenses sharpening every opportunity, and 100 networks opening doors for every portfolio company. When a company earns a place on a VANE cap table, it gains the collective judgment and reach of the entire membership, not the perspective of a single investor.

Since its founding, VANE members have deployed more than \$6.3 million across 40+ portfolio companies spanning diagnostics, therapeutics, digital health platforms, and practice innovation. Beyond capital, members provide strategic guidance, mentorship, and industry relationships that help founders surface risks earlier, sharpen their opportunities, and become more investable.

"Reaching 100 members changes what we can offer every founder who walks through our door," said Peter Glassman, DVM, Co-Founder and Chief Experience Officer of VANE. "Each new member adds another lens to our diligence, another network for our portfolio companies, and another voice in a community genuinely invested in the future of veterinary medicine. The best part is that we are just getting started."

VANE continues to welcome veterinarians, scientists, executives, and industry leaders who want to apply their expertise as mission-driven angel investors. To learn more about membership or to connect with the VANE community, visit www.VANE.vet.

About the Veterinary Angel Network for Entrepreneurs (VANE)

The Veterinary Angel Network for Entrepreneurs (VANE) is the only U.S. angel group dedicated to animal health. Founded in 2021, VANE connects mission-driven investors (veterinarians, scientists, founders, and industry leaders) with early-stage companies shaping the future of veterinary medicine. Beyond capital, VANE offers strategic guidance, mentorship, and industry connections that turn promising ideas into real impact. Learn more at www.VANE.vet.

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